

Tab Students Commercial & Sales

US

Sales Internship Program

Interested in a dynamic sales career? The Sales Rotational Summer Internship at Novartis includes two internship experiences designed to prepare high-potential students for entry-level Territory Account Specialist roles. Over 10 weeks, you'll gain practical knowledge, build key skills, and engage in real-world sales projects, setting the stage for a successful future in pharmaceutical sales.

Length of the program

10 weeks

Location

US - Remote

Recruitment calendar

December - February

Apply

(Disclaimer: Only U.S. university students are eligible.)

Commercial General Management Internship Program

Interested in launching an exciting career that intersects science, medicine, R&D, and strategy? Join the US commercial division, where we have the unique accountability to translate the science and medicines that come out of our R&D engine into meaningful patient outcomes, both equitably and at scale. As an intern, over 10 weeks, you'll be part of a general management team, tackling specific hands-on projects that aim to improve patients' lives by bringing new therapies to market.

Length of the program

10 weeks

Location

East Hanover, NJ

Recruitment calendar

December - February

Apply

(Disclaimer: Only U.S. university students are eligible.)

Insights and Decision Science Internship Program

Join Novartis' Insights & Decision Science (IDS) team and make impact fast. Partner as a trusted advisor to convert integrated data into connected, actionable insights—shaping strategy and decision making across brands, functions, and leadership

Length of the program

10 weeks

Location

East Hanover, NJ

Recruitment calendar

December - February

Apply

(Disclaimer: Only U.S. university students are eligible.)

Novartis Patient Support Internship Program

Launch your career in Novartis Patient Support (NPS)—where patients are our purpose. Help remove access barriers by supporting coverage and affordability work while partnering on process and technology improvements that elevate the patient experience.

Length of the program

10 weeks

Location

East Hanover, NJ

Recruitment calendar

December - February

Apply

(Disclaimer: Only U.S. university students are eligible.)

If you are unable to apply via Handshake or don't have access to Handshake, you can send your resume and what area you are interested in to earlycareers.us@novartis.com

China

Sailing Medical Representative Intern Program

Interested in launching a career as a medical representative? Join our Sailing Medical Representative Intern Program in China, where you'll gain hands-on experience in academic promotion and the commercial side of the pharmaceutical business. Over 3 to 12 months, you'll receive training, mentoring, and on-the-job learning, with potential opportunities for a permanent role after graduation. Ideal for students studying medicine, chemistry, pharmacy, or biology. Ready to start your career journey?

Length of the program

3-12 months (based on intern's actual conditions)

Location

China Mainland

Recruitment calendar

Apply

Not currently recruiting

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List of links present in page

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